



BOEING • IAM  
2008  
labor negotiations

**From:** Doug Kight  
**Sent:** Monday, October 13, 2008  
**Subject:** Boeing, IAM talks adjourned without agreement

*\*\*\*This message is being sent by Doug Kight, vice president of Human Resources, to all managers and HR employees in Washington, Oregon and Kansas\*\*\**

## **Boeing, IAM talks adjourned without agreement**

Today, the federally mediated talks between Boeing and the IAM were adjourned without an agreement.

In light of the current business environment and global market challenges we face, we had hoped we could find a way to move forward. We worked very hard to find solutions, and we are extremely disappointed that the talks broke off.

I know this past month has been challenging for our employees, customers, suppliers and communities. We all realize that no one wins during a strike. But as we have stated throughout this process, we have presented an industry-leading offer that also protects our ability to ensure our long-term competitiveness in a very dynamic business environment. We cannot sacrifice our ability to continuously improve productivity and our long-term competitiveness for an agreement.

As Jim McNerney said in his recent [Our Flight Plan](#), the ongoing turmoil in the financial markets provides a reminder of why it would be unwise for Boeing to agree to terms in any contract that would restrict our ability to manage our business. Markets and business conditions can and do change quickly, and we need to be able to respond.

While the talks did not produce the outcome we had hoped for, we continue to be open to talks with the IAM on these important issues of competitiveness and productivity. At this time, no new talks are scheduled.

Thank you for your leadership and continued support. We will keep you posted on any further developments.

Doug