

Boeing Defense, Space & Security  
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## **THEODORE (TED) N. HERMAN**

**Manager, F/A-18E/F Business Development,  
International Operations  
Boeing Military Aircraft**



Ted Herman's responsibilities include strategic planning, sales, marketing and requirement analysis for F/A-18E/F acquisition opportunities in the international market.

He joined McDonnell Douglas in 1993 as a senior logistics engineer for the Harrier Program, working USMC and international customer logistics, operations, safety issues. After the merger of McDonnell Douglas and Boeing, he was assigned to the Washington, D.C., office as a manager on the capture team for the Super Hornet multi-year procurement contract. Shortly after that he joined the Boeing Joint Strike Fighter Program in Seattle as a business development manager for the STOVL version of the Joint Strike Fighter. In 2001 he returned to St. Louis and the F/A-18E/F business development team. Since June of 2004 he has worked in the international arena for the Super Hornet Program. His current additional duty is the USMC Business Development representative for the Unmanned A-160 helicopter program.

Herman retired from the Marine Corps in 1992 after 25 years as an operational combat pilot. In his career he commanded a six-plane Harrier detachment aboard the USS Tarawa in the Western Pacific and a 20-plane Harrier squadron in Operation Desert Shield/Storm. While in the Marine Corps he served numerous tours of duty based in Japan and the Western Pacific region (to include a combat tour in Vietnam in 1970). He was assigned to the Spanish Navy Harrier Squadron in 1978 as an advisor instructor and served as a Politico-Military officer/FAO in the JUSMG-MAAG, Madrid

Spain 1985-1988. His personal decorations include the Distinguished Flying Cross with Combat "V", the Bronze Star Medal with Combat "V", and the Spanish Air Force Cross of Aeronautical Merit First Class.

Herman has a bachelor's degree in languages (Spanish and German) from Eastern New Mexico University. He is fluent in Spanish and reads Portuguese and Italian.

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