



# Biography

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Boeing Defense, Space & Security  
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## **PAUL D. OLIVER**

**Vice President  
Middle East and Africa  
International Business Development**



Paul Oliver is Middle East and Africa regional vice president, International Business Development, for Boeing Defense, Space & Security (BDS). In this capacity, Oliver oversees marketing and business development activities for Boeing's business in areas such as military aircraft, network and space systems, services and support, and security solutions.

Before being named to his current position in 2009, Oliver was director of International Business Development for Boeing's Global Strike Systems (GSS) division. In this role, he was responsible for capturing new business within GSS, then comprised of weapons and tactical aircraft programs including the F-15 Strike Eagle and F/A-18E/F Super Hornet. Oliver led multidisciplined teams of program personnel (both management and technical), from Contracts, Communications, Industrial Participation, International Relations, and Washington, D.C., Operations.

Oliver joined McDonnell Douglas in 1985 as lead engineer on the Tomahawk Cruise Missile Program. In 1992, he transferred to Washington, D.C., where he provided technical and programmatic support to Boeing's Department of Defense customers.

After returning to St. Louis in 1998, he assumed management of sales and marketing activities for Boeing programs in the Asia Pacific region. He advanced to progressively more responsible positions, including manager of Flight Test Operations for the U.S. Navy's Cruise Missile program and program manager for the Navy's International Harpoon Missile Program.

Oliver's international experience also includes serving as the Switzerland-based regional director of Business Development with responsibility for activities in Central Europe.

Oliver holds a Bachelor of Science degree in electrical engineering from the University of Illinois and an MBA in international business from The George Washington University.

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