

Local Guidelines for Grants and Other Resources for **Southern Maryland:**

<p>Are unsolicited grants accepted or do I need an invitation code?</p>	<p>Yes, unsolicited grants will be considered; however, contacting the GCC focal is highly recommended if you are a new applicant. Please note that the City of Baltimore is outside our geographic giving area, which is limited to the Tri-County (Charles, Calvert, and St. Mary's) Southern Maryland area and those communities on the fringes of the District of Columbia.</p>
<p>If I need an invitation code, how do I acquire one?</p>	<p>At this time, invitation codes are not required for Southern Maryland Grants.</p>
<p>Do you accept proposals only during specific timeframes or may I apply at anytime?</p>	<p>Grant applications are accepted from January 15 – October 15th.</p>
<p>What is the average size of your cash grants?</p>	<p>Previous year's grants have averaged between \$2000 and \$6000</p>
<p>Which of the five Boeing focus areas does your site support? Boeing: Corporate Focus Areas/Objectives</p>	<p>We accept grant applications in four of the five focus areas. We are not currently funding requests in the Civic focus area. The majority of our support for 2009 will be within Arts and Culture.</p>
<p>Does your local grantmaking concentrate on specific issues within the focus areas? Boeing: Corporate Focus Areas/Objectives</p>	<p>We work within the four enterprise-wide focus area objectives to develop a site-specific plan tailored to the particular needs of the Southern Maryland community.</p> <p>Overall, our charitable investment decisions are based on identifiable outcomes that provide the maximum benefit to the community and that meet real needs in the short run but can have broader positive effects beyond the period of our involvement.</p> <p>To determine those investments, we use a competitive process that looks first at a program's expected results and next for demonstrations of innovation and collaboration. Specifically, grant requests are evaluated on:</p> <ul style="list-style-type: none"> • Alignment with our Corporate Focus Area Objectives, company values and core competencies • Clearly defined expected outcomes relative to community needs that are measurable, scalable, and have a sustainable impact on the community beyond the period of the company's involvement • The extent to which the project or program demonstrates innovation, collaboration, leadership and diversity • The organization's financial viability, programmatic strength, and legal compliance
<p>Do you accept requests for in-kind donations and if so, what do you generally donate?</p>	<p>Typically we do not accept requests for in-kind donations.</p>

<p>May I apply for multiple Boeing resources? (Corporate Cash Grants, Employees Community Fund (ECF), Business Sponsorships, Employee Volunteers, etc.)</p>	<p>Yes, we accept multiple requests; however we do not have a local ECF at this time.</p>
<p>May I request employee volunteer support regardless of whether or not I request a cash grant?</p>	<p>We will consider limited requests for volunteers if you have a need for a specific event or specific skill that our employee's may have, please contact Mr. Ocasio at the email below.</p>
<p>How do I submit a request for a Boeing executive to serve on my organization's board of directors?</p>	<p>We typically do not accept requests for Boeing executives to serve on boards. If you have a special need, please contact Oscar Ocasio at the e-mail below.</p>
<p>If I call or email with general questions, how soon may I expect a response?</p>	<p>Usually within 10 business days.</p>
<p>Once I submit my grant application, when will I be notified of a decision?</p>	<p>You will be notified within 30 days.</p>
<p>What is the preferred method for contacting my GCC Representative?</p>	<p>Preferred method is e-mail: Oscar.A.Ocasio@Boeing.com; Oscar Ocasio, Phone is 301-747-4335</p>