

November 22, 2004

ATTN: Boeing-Mesa Account Manager

Dear Valued Supplier,



In response to the development of new technologies and processes, The Boeing Company has strived to streamline and eliminate inefficiencies and waste from our build process. With the advent and extensive use of the Internet and the realization of the "Information Age", the world is realizing the efficiencies of conducting business electronically.

One technology associated with eCommerce, and incorporated into your existing Exostar SupplyPass account, is known as the "ASN", the Advanced Ship Notice. ASN is simply electronic information regarding the shipments you are making to Boeing.

Boeing Mesa is once again requesting the incorporation of the ASN into your shipping process. We envision the ASN becoming the only vehicle for delivering all of our Consumption Based Ordering / Point of Use (CBO/POU) program deliveries in the future. We invite you to become familiar with this process and to utilize the technology to prepare yourself for future CBO activities. Our system is in place and the process is developed for this information. We are waiting for you to utilize this technology.

If you have any questions about the ASN, how the system works or what information is needed, please contact Brian Moody (brian.d.moody@boeing.com) at (480) 891-4925.

Best Regards,

A handwritten signature in black ink, appearing to read "Terence Winn".

Terence Winn
Mesa Site Manager
Supplier Management and Procurement
The Boeing Company
Mesa, Arizona