

March 4, 2004

ATTN: Boeing-Mesa Account Representative

Subject: Exostar ASN Deployment



Over the past several years, Boeing-Mesa has made significant strides in reducing costs through implementing lean practices. The success of these efforts will greatly enhance our ability to remain competitive as we seek to secure additional aircraft sales and new business.

Boeing-Mesa is now ready to utilize the Advance Ship Notice (ASN) feature in Exostar. This feature allows the supplier to send electronic information relating to incoming shipments. Submitted information will be utilized by our system to identify potential grief issues and facilitate our new barcode receiving process. For additional information about the ASN, please see: www.exostar.com - Select "Support" (top right), "SupplyPass Training" (left), "Self-guided training" (under "Training Options") and "Here". You can find ASN Training/Information in the SupplyPass Computer Based Training (CBT).

The web-based ASN feature is available at no additional cost to your standard SupplyPass account. For those suppliers with a high volume of shipments, Exostar has announced plans for an additional service (AutoLink) that will allow for a machine-to-machine transfer of ASN data. This additional service is expected to carry a small monthly service charge and will not be necessary for the majority of our suppliers. Additional information for AutoLink can be found at: www.exostar.com - Select "Support" (top right), "Support Downloads" (left) and "Boeing AutoLink for ASN Documentation".

Boeing-Mesa requests your company begin utilizing the ASN feature for all Purchase Orders delivered via Exostar by **April 15, 2004**. If you are unable to meet the aforementioned date, or if you have any questions, please contact Brian Moody: brian.d.moody@boeing.com (480) 891-4925.

Again, we are committed to continuing our lean journey and invite our valued suppliers to share in our successes. Thank you in advanced time for your support. We look forward to continuing to build our future together.

Sincerely,

A handwritten signature in black ink, appearing to read 'B. D. Warren'.

Bill Warren
Mesa SM&P Site Manager