



Biography

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Michael J. Marshall
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Mike Marshall is manager of Business Development, Boeing Integrated Defense Systems, assigned to the Global Mobility Systems organization in Long Beach, California. Mike is responsible for the international marketing of C-17 and 767 Tanker aircraft throughout the Middle East and Asia-Pacific region.

Prior to his January 2000 arrival in Long Beach, Mike spent six years in the Fairview Heights, Illinois Boeing Field Office as a business development manager. In that capacity, He was responsible for marketing airlift, aerial refueling, and commercial derivative aircraft, as well as communications & information management systems to headquarters, Air Mobility Command.

Prior to this assignment, Mike spent five years in the Boeing Washington, D.C. office as a marketing manager responsible for a broad range of airlift and aerial refueling programs and initiatives. His primary customer contacts included the United States Air Force Air Staff, NavAir, State & Commerce Departments, Congressional Staffers, the General Accounting Office, the Congressional Budget Office and Foreign Embassies.

From 1977 through 1988, Mike was assigned to Boeing Military Airplanes in Wichita, Kansas. While at BMA, he served as a market analyst, an economic analyst, a product line planner, a developmental projects manager, and a marketing manager on a variety of new business opportunities.

Mike was born on August 31, 1953 in East Chicago, Indiana, and attended high school in Hammond, Indiana. He received his Bachelors Degree (magna cum laude) and Masters Degree in Economics from Wichita State University in 1975 and 1976 respectively; and was a Ph.D. candidate in Labor & Industrial Relations at the University of Wisconsin-Madison in 1977. Mike and his wife reside in Cypress, California. He enjoys most sports, particularly basketball, golf, hockey, and track & field.

February 2006