



# Backgrounder

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## Boeing in Vietnam

Ralph L. “Skip” Boyce has been president of Boeing Southeast Asia since February 2008. He is responsible for strengthening the company’s presence across the region and supporting Boeing growth and productivity opportunities.

## Boeing Commercial Airplanes

Boeing first established its Vietnam presence in 1995 when Vietnam Airlines leased three Boeing 767-300ER (Extended Range) airplanes.

Boeing has been a strong advocate for the normalization of ties between Vietnam and the U.S from the very beginning. The signing of the first finalized business transaction between companies in Vietnam and the U.S. under the historic Bilateral Trade Agreement was Vietnam Airlines’ purchase of four Boeing 777-200ER aircraft in January 2001. The 777-200ERs were delivered to Vietnam Airlines in 2003 and 2004.

Vietnam Airlines currently operates several 777-200ERs, serving international routes between Vietnam and Europe, plus domestic routes.

In June 2005, Vietnam Airlines became a 787 Dreamliner launch customer and took delivery of its first 787-9 Dreamliner in July 2015.

In May 2016, VietJet Air, a privately held, low-cost airline in Vietnam, and Boeing finalized an order for 100 737 MAX 200 airplanes, the largest single commercial airplane purchase in Vietnam aviation. Trần Đại Quang, president of the Socialist Republic of Vietnam, and U.S. President Barack Obama witnessed the historic agreement.

## Boeing Global Services

Boeing Global Services is a dedicated services business focused on providing global defense, space and commercial customers with uncompromising service capabilities. It is focused on bringing innovative service solutions to market quickly within four capability focus areas: Supply Chain; Engineering, Modifications and Maintenance; Digital Aviation and Analytics; and Training and Professional Services.

In 2015, Boeing and Vietnam Airlines signed a pilot-training agreement for the new 787 Dreamliner fleet as well as a memorandum of collaboration (MOC) toward the goal of Vietnam Airlines’ fleet replacement and expansion with Boeing airplanes.

## Boeing Partnerships in Vietnam

Boeing has undertaken a number of activities to help develop Vietnam’s aerospace capabilities.

### *U.S. Federal Aviation Administration Category 1 Status*

In 2015, Boeing and the Civil Aviation Authority of Vietnam (CAAV) signed a MOC to continue supporting the CAAV application for the Federal Aviation Administration (FAA) category 1 status. Under the terms of the MOC, Boeing continues to provide the CAAV with regulatory counsel to address the CAAV's corrective action plan and, subject to mutual agreement, formal training and on-the-job training for CAAV inspectors. At the end of the second quarter of 2017, the U.S. Federal Aviation Administration (FAA), under the U.S. Department of Transportation, began working with the CAAV. Once the CAAV is granted FAA category 1 status, it will oversee Vietnam-based commercial airlines that wish to offer a direct route for passengers and cargo service between Vietnam and the United States.

### *Industrial Participation*

In 2007, MHI Aerospace Vietnam (MHIVA) opened an airplane-related manufacturing facility in Hanoi. The first Boeing parts manufactured there were the 737 inboard flaps. In 2014, the company delivered the 1,000th shipset of 737 inboard flaps produced in Vietnam and also celebrated its investment in a new expanded facility. Advancing Vietnam's aerospace capability, the Boeing 777 doors are assembled at this facility, and the Boeing 777X doors will be assembled there starting in 2018.

In 2010, Nissiso Japan opened a facility near Hanoi. The facility currently produces components for the 747 and 767; 777 thrust reverser blocker doors; and the 787 thrust reverser torque box assembly and wing fixed leading edge subassemblies.

### **Boeing Global Engagement**

As part of Global Engagement in Vietnam, Boeing has contributed to:

- Operation Smile's 19th mission to Vietnam, providing monetary and employee volunteer support in aid of children with cleft lips and palates.
- The Vietnam Veterans of America Foundation, East Meets West, Vietnam Children's Fund and the Global Community Services Foundation, building schools in Vietnam's poorest districts.
- PeaceTrees Vietnam, for education and humanitarian efforts in Vietnam's Quang Tri and Quang Binh provinces.
- The Vietnam Aviation Academy, supporting aviation education through student scholarship programs.
- The Software Engineering Group of Vietnam, awarding Boeing-funded student scholarships to economically disadvantaged students who demonstrated outstanding technical and leadership skills, as well as engineering students at Can Tho University, plus an additional 120 Carnegie Mellon scholarships.
- The Asia Industry Prevention Foundation's Helmets for Kids road safety awareness program.

- Hagar International, providing assistance, education and vocational training to the victims of cross-border human trafficking in Vietnam.
- HealthRight, promoting community-based care for orphans and other vulnerable children.
- Giving It Back to Kids, providing education and shelter to street children and orphans.
- Medical, Educational, and Development of Resources Through International Exchange (Medrix), providing a training program on managing childhood illnesses for ethnic minority communities in central Vietnam.

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