



## BUILDING THE FUTURE TOGETHER

# Boeing in Vietnam

Boeing has long recognized the importance of Vietnam and, for more than 25 years, has worked to develop and strengthen Vietnam's aerospace capabilities. In recognition of Vietnam's growing aviation industry, its diverse economy, and its investment in a highly-skilled workforce, Boeing announced in August 2021 that it had opened its first office in Hanoi.

## OUR COMMITMENT AND PARTNERSHIP



**1995**

Boeing's relationship with Vietnam began with the lease of three 767-300ERs



**225**

Boeing airplanes ordered by Vietnam customers



**200**

737 MAX airplanes ordered by VietJet Air



**2001**

Year that Vietnam Airlines purchased four 777-200ERs



**14**

Boeing airplanes in Vietnamese carriers' fleets



**1,000**

shipsets of 737 inboard flaps produced by MHVA as of 2014

## INVESTMENTS

Boeing investments in Vietnam have helped grow the local aerospace sector, creating jobs and driving innovation for mutual benefit.



**4**

suppliers producing parts and raw material for Boeing Commercial Airplanes programs



**\$25M**

targeted value of annual exports from Universal Alloy Corporation by 2021



**2015**

Boeing and Vietnam Airlines signed a pilot training agreement for 787 Dreamliner fleet

## COMMUNITY ENGAGEMENT

Boeing is proud to support important causes such as supporting victims of human trafficking and improving education in Vietnam through work with community partners.



**\$1M**

investments in programs that help victims of human trafficking in Vietnam



**39**

education related grants sponsored between 2008 and 2019



**\$185K**

Boeing investments in the Technology Enhanced Learning project (2017-2019)

# BOEING IN VIETNAM

## Boeing Commercial Airplanes

Boeing's relationship with Vietnam began in 1995, when Vietnam Airlines leased three Boeing 767-300ERs (Extended Range). The first business transaction between Vietnam and the U.S., under the historic Bilateral Trade Agreement, was Vietnam Airlines' purchase of four Boeing 777-200ERs in January 2001. Boeing delivered the 777-200ERs to Vietnam Airlines in 2003 and 2004.

Vietnam Airlines currently operates 11 Boeing 787-9s and 4 787-10s, serving international routes between Vietnam and Europe as well as domestic and regional routes. In August 2019, the airline took delivery of the first of eight 787-10s, on lease from ALC. Vietnam recently announced plans to operate regular flights between Vietnam and the U.S. starting in October 2021 as it seeks to fulfill a goal of launching such direct Vietnam-US flight operations.

VietJet Air, a privately held, low-cost airline in Vietnam, finalized an order with Boeing for 100 737 MAX 8 airplanes (200-seat version) in May 2016, marking the single largest commercial airplane purchase in Vietnamese aviation history. Vietnam President Trần Đại Quang and U.S. President Barack Obama witnessed the signing agreement.

In July 2018, VietJet signed a commitment for an additional 20 737 MAX 8s and 80 737 MAX 10s — the largest commitment in Asia for the latest 737 model. As part of the agreement, Boeing will partner with VietJet to enhance technical and engineering expertise and the training of pilots and technicians in Vietnam, helping to further develop the commercial aviation ecosystem in the country. Boeing will also support VietJet in improving management capabilities at the airline.

Bamboo Airways is a startup airline that began commercial operations in January 2019 out of the capital city of Hanoi. That same month, Bamboo firmed up an order for 10 787-9s following a commitment announced in June 2018 for 20 787 Dreamliners. Bamboo Airways currently operates 3 787-9s from lessors.

The leaders of both VietJet Air and Bamboo Airways unveiled their orders in February 2019 during a signing ceremony in Hanoi. U.S. President Donald Trump and Vietnamese President Nguyễn Phú Trọng witnessed the signing, which took place on the sidelines of the second U.S.-North Korea Summit, held at the Presidential Palace.

Boeing has continued its commitment to develop Vietnam's commercial aviation sector through facilitating new airplane leases, sourcing parts from companies based in Vietnam, and working with the Civil Aviation Administration of Vietnam and Vietnam Airlines to provide on-the-job training as well as help Vietnam integrate itself into the global aviation environment to meet International Civil Aviation Organization standards. In February 2019, the U.S. Federal Aviation Administration announced that Vietnam complied with international safety standards and was granted a Category 1 rating under the agency's International Aviation Safety Assessment program.

## Boeing Defense, Space & Security

In 2019, Vietnam was approved through the U.S. Foreign Military Sales process for the acquisition of the ScanEagle unmanned aerial system. ScanEagle is manufactured by Insitu, a wholly-owned subsidiary of Boeing.

## Industrial Participation

In 2007, MHI Aerospace Vietnam (MHIVA) opened an airplane-related manufacturing facility in Hanoi. The first Boeing parts manufactured there were the 737 inboard flaps. In 2014, the company delivered the 1,000th shipset of 737 inboard flaps produced in Vietnam and also celebrated its investment in a new expanded facility. Advancing Vietnam's aerospace capability, Boeing 777 and 777X doors are assembled at this facility.

In 2010, Nikkiso Japan opened a facility near Hanoi. The facility produces components for the 747 and 767, 777 thrust reverser blocker doors, and the 787 thrust reverser torque box assembly and wing fixed leading edge composite subassemblies.

## Boeing Global Services

In 2015, Boeing and Vietnam Airlines signed a pilot training agreement for the new 787 Dreamliner fleet as well as a memorandum of cooperation toward the goal of Vietnam Airlines' fleet replacement and expansion with Boeing airplanes.

Boeing is looking to identify projects where the company can leverage available U.S. Trade and Development Agency funding and assist Vietnam with some airspace relief while the country works on building larger airports.

# A HISTORY OF PARTNERSHIP

1995

Vietnam Airlines leases three Boeing 767-300ERs

2001

Vietnam Airlines purchases four Boeing 777-200ERs, the first business transaction between Vietnam and the U.S.

2007

MHIVA opens an airplane-related manufacturing facility in Hanoi

2014

MHIVA delivers the 1,000th shipset of 737 inboard flaps produced in Vietnam

2015

Boeing and Vietnam Airlines sign a pilot training agreement for the new 787 Dreamliner fleet

2016

VietJet Air finalizes an order with Boeing for 100 737 MAX 8 airplanes

2019

Bamboo Airways firms up an order for 10 787-9s, following an earlier commitment for 20 787 Dreamliners

VietJet Air confirms purchase of an additional 100 737 MAX airplanes

# FLEET AND SERVICES

## Commercial



### Vietnam Airlines

4 777s  
11 787-9s

### VietJet Air

200 737 MAXs on order

### Bamboo Airways

On order: 10 787-9s

## Services



Vietnam Airlines 787 pilot training agreement

Vietnam Airlines' fleet replacement and expansion support

## Defense



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