



# Backgrounder

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## Boeing in Vietnam

Boeing has long recognized the importance of Vietnam and, for more than 20 years, has worked to develop and strengthen Vietnam's aerospace capabilities.

Ralph L. "Skip" Boyce has been president of Boeing Southeast Asia since February 2008. He is responsible for strengthening the company's presence across the region and supporting Boeing growth and productivity opportunities.

## Boeing Commercial Airplanes

Boeing's relationship with Vietnam began in 1995 when Vietnam Airlines leased three Boeing 767-300ERs (Extended Range). The first business transaction between Vietnam and the U.S., under the historic Bilateral Trade Agreement, was Vietnam Airlines' purchase of four Boeing 777-200ERs in January 2001. Boeing delivered the 777-200ERs to Vietnam Airlines in 2003 and 2004.

Vietnam Airlines currently operates 11 787-9 Dreamliners, serving international routes between Vietnam and Europe, as well as domestic routes.

VietJet Air, a privately held, low-cost airline in Vietnam, finalized an order with Boeing for 100 737 MAX 8 airplanes (200-seat version) in May 2016, marking the single largest commercial airplane purchase in Vietnamese aviation history. Vietnam President Trần Đại Quang and U.S. President Barack Obama witnessed the signing agreement.

Boeing has continued its commitment to develop Vietnam's commercial aviation sector through facilitating new airplane leases, sourcing parts from companies based in Vietnam, working with the Civil Aviation Administration of Vietnam (CAAV) and Vietnam Airlines to provide on-the-job training as well as helping Vietnam integrate itself into the global aviation environment to meet International Civil Aviation Organization (ICAO) standards.

### *U.S. Federal Aviation Administration Category 1 Status*

In 2015, Boeing and the Civil Aviation Authority of Vietnam (CAAV) signed a memorandum of collaboration (MOC) to continue supporting the CAAV application for Federal Aviation Administration (FAA) category 1 status. Achieving this status will enable direct routes between the U.S. and Vietnam. Under the terms of the MOC, Boeing continues to provide the CAAV with regulatory counsel to address the CAAV's corrective action plan and, subject to mutual agreement, formal training and on-the-job training for CAAV inspectors. At the end of the second quarter of 2017, the U.S. Federal Aviation Administration (FAA), under the U.S. Department of Transportation, began working with the CAAV. Once the CAAV is granted FAA category 1 status, it will oversee Vietnam-based commercial airlines that wish to offer a direct route for

passengers and cargo service between Vietnam and the United States. The FAA's decision is expected by the end of 2018.

### *Industrial Participation*

In 2007, MHI Aerospace Vietnam (MHIVA) opened an airplane-related manufacturing facility in Hanoi. The first Boeing parts manufactured there were the 737 inboard flaps. In 2014, the company delivered the 1,000th shipset of 737 inboard flaps produced in Vietnam and also celebrated its investment in a new expanded facility. Advancing Vietnam's aerospace capability, the Boeing 777 doors are assembled at this facility, and the Boeing 777X doors will be assembled there starting in 2018.

In 2010, Niskiso Japan opened a facility near Hanoi. The facility produces components for the 747 and 767; 777 thrust reverser blocker doors; and the 787 thrust reverser torque box assembly and wing fixed leading edge composite subassemblies.

### **Boeing Global Services**

Boeing Global Services is a dedicated services business focused on providing global defense, space and commercial customers with uncompromising service capabilities. It is focused on bringing innovative service solutions to market quickly within four capability focus areas: Supply Chain; Engineering, Modifications & Maintenance; Digital Aviation & Analytics; and Training & Professional Services.

In 2015, Boeing and Vietnam Airlines signed a pilot-training agreement for the new 787 Dreamliner fleet as well as an MOC toward the goal of Vietnam Airlines' fleet replacement and expansion with Boeing airplanes.

### **Boeing Global Engagement**

In Vietnam, Boeing has contributed to a number of initiatives on children's education and welfare, and providing life skills to victims of human trafficking.

#### *Assistance for Trafficking Victims*

Boeing has been supporting Hagar in Vietnam since 2008. The program helps victims of human trafficking reintegrate into society by providing them with economic empowerment through new skills and learning opportunities.

#### *Helping Children*

Since 2010, Boeing has been supporting Health Right International to provide trafficked and exploited children with trauma recovery help and reintegration into the community by strengthening the capacity and capabilities of social workers.

Since 2011, Boeing has been working with the Giving it Back to Kids nongovernmental organization (NGO) to provide orphans and street children with shelter, access to

education, and health and medical support. Boeing's support has provided healthcare for more 1,200 children so far.

In addition to providing access to education, Boeing has worked with the Foundation of Children Vietnam to gift 217 child beneficiaries with bicycles that enable them get to school.

### *Improving Education*

First implemented in Thailand, the Boeing-Technology Enhanced Learning (TEL) project has now extended funding to the Kenan Foundation Asia in Vietnam. The TEL provides training for teachers to encourage innovative pedagogies that incorporate the use of technology and science, technology, engineering and mathematics (STEM) curriculum modules for better student learning outcomes.

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