Huntsville team,

Today, Boeing made its Best and Final Offer (BAFO) to your union bargaining committee. Highlights will be posted today on our website: boeing.com/iam2766. The website is externally available, meaning you can open it on any computer or mobile device.

After studying the business plan, listening to what the union bargaining committee told us what was important to our employees, I’m proud of the final offer we made. It rewards the hard work of our employees, both newer and longer term members of the team. It also positions us well to compete for business and a growth oriented future here in Huntsville.

I’m also proud of the interactions I witnessed during the negotiations. Both the union and company asked some challenging questions and sought to understand each other’s perspectives on key issues – then found ways to work to common ground. We each made reasonable compromises and arrived at a place that is mutually positive.

When it comes to growing our business, making our case on paper is certainly important. But, the other factor that’s important is your reputation. Just having a good business case is not enough. You need to have a strong reputation for relationships – for the willingness to work together to find solutions to tough or unexpected challenges. That’s what we do here.

And, I believe successful ratification of this contract is another opportunity to reinforce that reputation we have been earning – another demonstration that Huntsville is a great place to do work. Please make the time to review the details and vote between 9:00 a.m. to noon at the union hall on Saturday.

-Jeff