



PERSPECTIVE

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Three years ago, we introduced the Boeing Component Exchange Program, a service designed to free car-

riers from costly fleet-support tasks without sacrificing airplane schedule reliability. Today, seven airlines worldwide participate in our program, experiencing substantial savings across their growing fleets of 737-600/-700/-800/-900 airplanes.

With Component Exchange, we maintain a dedicated inventory of selected high-value components so participating airlines don't need to. Avionics, actuators, display units, and other flight-critical parts can be on their way to airlines before mechanics have even removed a damaged part from an airplane.

Instead of keeping multiple high-value line replaceable units (LRU) in stock, airlines maintain only minimal inventories of LRUs and order exchange replacements from us, which we ship within one day. The airlines send us their removed units, and we arrange for repair, modification, or overhaul through a network of approved service providers. The units are restored to airworthy condition, upgraded to reflect design changes, and returned to the exchange inventory pool, where they are ready once again for any customer in the program.

Participating airlines not only reduce repair expenses and inventory holding costs—which can run into the millions of dollars—they also stabilize their long-term maintenance budget planning.

Under the Component Exchange Program, Next-Generation 737 operators sign up for a term of up to 10 years, paying a rate that covers a potential exchange of approximately 300 different LRUs. The rate is based on fleet size and flight-hours. Supplier parts are included in the program.

For more information about the Component Exchange Program, please contact your Boeing Field Service representative or send us an e-mail message at repairs@boeing.com.

Our goal is to help you reduce your inventory investment and improve schedule reliability.

At Boeing, we are committed to your success.