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FRED E. SMITH

**Director, Business Development
Mobility, Surveillance & Engagement**



In 2014, Fred Smith became director, Business Development, for Mobility, Surveillance & Engagement for Boeing Military Aircraft. His responsibilities include coordination of all business development activities for Mobility, Surveillance & Engagement including: P-8A Poseidon, KC-46 Tanker, Maritime Surveillance Aircraft and future commercial derivative aircraft.

Smith previously served as director of Business Development for Navy and Marine Corps Programs, Boeing Surveillance & Engagement, which includes the P-8A Poseidon for the U.S. Navy and P-8I for India.

Prior to joining Boeing, Smith was vice president at Avalex Technologies Corporation in Pensacola, Fla. There he led business and product development of digital mapping systems, control systems and displays for the airborne intelligence, surveillance and reconnaissance market. He transitioned to industry after 26 distinguished years of service with the U.S. Navy.

Smith was commissioned in the Navy in 1981 and initially qualified as an Instructor Tactical Coordinator (TACCO) and Mission Commander in the P-3B. He later transitioned to the P-3C and also served as Flag Secretary and Battle Force Anti-Surface Warfare Watch Officer for Commander Carrier Group 7 and Battle Force ZULU onboard USS *Ranger* during Operation Desert Storm in the Arabian Gulf.

From 1998 to 1999, Smith commanded the Patrol Squadron 46 “Grey Knights.” He next served as Operations Officer for Anti-Submarine Warfare Forces Pacific Fleet and then as Patrol and Reconnaissance Group Pacific Assistant Chief of Staff for Training.

In 2002 he assumed command of Task Force 57/72 and Patrol and Reconnaissance Wing 1 in Kami Seya, Japan. Smith was deployed to the Arabian Gulf and led an international Maritime Patrol and Reconnaissance force of more than 2,000 personnel and 40 aircraft from nine nations in combat during Operation Enduring Freedom and Operation Iraqi Freedom. His final tour was as Commanding Officer, Naval Education and Training Security Assistance Field Activity, where he directed all U.S. Navy international training efforts, with more than 7,000 students each year.

A highly decorated veteran, Smith retired from the Navy in July 2007. His numerous awards include the Legion of Merit, Bronze Star, Defense Meritorious Service Medal, Meritorious Service Medal, Strike-Flight Air Medal, Joint Service Commendation Medal, Navy Commendation Medal with “V,” and Navy Achievement Medal.

A graduate of the U.S. Naval Academy, Smith also holds a master’s degree in human resources development from George Washington University, and served as a Federal Executive Fellow with the RAND Corporation.

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