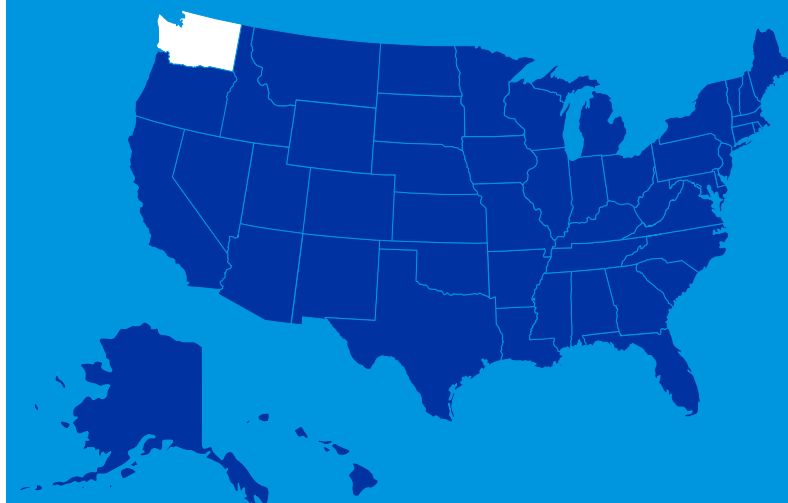


PSI SOLUTIONS

PSI Solutions is a regional manufacturers' representative and distribution company that serves customers in Alaska, Hawaii, Idaho, Montana, Oregon, and Washington. Our partners are leading manufacturers of innovative test and measurement, embedded, and imaging solutions who serve our diverse customer base. The only constant in business is change, and we are very proud of our diverse, high-performing team which continually adapts to the ever-evolving needs of our clients. PSI Solutions was founded in a garage in May of 1995 with the ambition to build a team-oriented, collaborative workplace and serve the distinct needs of Pacific Northwest companies. PSI's company culture is based on mutual respect, honesty and a commitment to excellence which has resulted 27 years of success in a dynamic marketplace.



LOCATION:
Tacoma, Wash.



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BOEING PRODUCTS ASSOCIATED WITH SUPPLIER:
KC-46A, AWAC, P-8A, AEW&C, Autonomous Systems (Insitu), B1-B and all BCA programs.



27
YEARS AS A
BOEING SUPPLIER

Q: How does you incorporate technology and innovation into your company?

A: As the two-way communications conduit between the supplier and customer, we are continuously innovating ways to improve our customer's experience and supplier effectiveness. Using modern CRM and our custom-built ERP tools, we can supply the historic context, monitor a programs progress, and optimize communication between all parties facilitating success.

Q: What's an interesting fact about the company?

A: PSI has been recognized by multiple customers and suppliers for outstanding achievement in the field of excellence. The average tenure of our employees is well over 10 years; employees who thrive in our dynamic culture stick around.

Q: How do you keep your employees inspired?

A: We have a culture of creativity, self-discipline, freedom, and responsibility. Our employees have flourished in this environment and respond with their best efforts. We have fun as a team and together, we help each other be great.



10
EMPLOYEES

Q: What is your company vision and mission?

A: PSI Solutions is committed to representing companies that produce high-performing, exceptional quality products. We engage our clients with comprehensive market and product knowledge, coupled with applications expertise. Our objective is to provide customers the most advantageous solutions with minimal risk. Our success is measured by our customer's satisfaction.



27
YEARS IN
OPERATION

Q: What has been the proudest moment in your company?

A: Although COVID-19 greatly impacted our bottom line, we did not lay off a single team member. Our prior investments in tools and processes insured we did not miss a single day of operations during the mandated shutdown and the ensuing months of pandemic-related challenges. Guided by our published Core Values and AS9120B quality system, we were able to continuously serve our customers, who hold us to a very high standard of operation.

Q: Anything else you want to spotlight about the company

A: The Boeing Company has recognized PSI Solutions multiple times with their Performance Excellence Award, consistently ranking our team as one of their top suppliers. This acknowledgement validates our significant investments in tools, teams and customer relationships. We are excited to learn what the future holds.



Photo by Boeing.